

# Early Pay Discount!

**25% OFF** of the remaining balance of any student rental instrument in our rental program. Purchase your instrument anytime throughout the life of your rental, and we'll take 25% off your balance.

### Still have questions?

Check out our website for a rental FAQ at [www.windsmithmusic.com/rentals](http://www.windsmithmusic.com/rentals)



### A Message to Parents

Playing a musical instrument has a profound effect on childhood development, and is a skill that will enrich your child's life for years to come. Our mission is to make that experience as rewarding for them, and for you, as possible.

*From our family to yours—thank you for choosing Windsmith Music*

# Exchange Policy

### Band Instruments

Within the first 2 months of your first student model rental, you may switch to a different instrument at no additional charge and keep all of your rental credit. You simply start paying the price of the second instrument.

### String Instruments

Fractional size orchestra string instruments may be exchanged for a larger size instrument of the same type at any point during your rental contract, all for free! Simply turn in the smaller one for a larger one. Instruments must be in good condition as determined by Windsmith Music.

### Short Term Rentals available

Need an instrument for just a short time? We can provide one for you! Call us at 541-609-1672 for details!



Scan here for direct access to our website and YouTube channel. Find videos on proper maintenance and care for your instrument, as well as other helpful tips and insights into owning an instrument.



## WINDSMITH MUSIC

Professional Band & Orchestra  
Repair, Sales, and Lessons

1305 Main Street #1020, Philomath, OR 97370  
Hours: Monday-Friday 10am-6pm, Saturday 10am-5pm  
[info@windsmithmusic.com](mailto:info@windsmithmusic.com) 🎵 [windsmithmusic.com](http://windsmithmusic.com)



## WINDSMITH MUSIC

Professional Band & Orchestra  
Repair, Sales, and Lessons

Band & Orchestra **2018-2019**

# Instrument Rental & Purchase Program

### No Hassle Interest Free Rentals

- ♪ New & Used instruments available in brands recommended by band directors!
- ♪ School-approved instruments, books, and accessories. Your one stop shop for everything band and orchestra!

### Theft & Repair Coverage

Normal wear and tear maintenance is included for the life of the rental! \$5 of your monthly rental payment goes toward coverage.

### Rental Options Include:

- ♪ Rent with Option to Purchase
- ♪ Orchestra Rental
- ♪ Rent Only
- ♪ Step-up Rental



## Rent with Option to Purchase

Monthly interest-free rental payments with option to apply all paid rental credit toward purchase.

**Auto-pay with debit card, credit card, or ACH Debit payments (EFT). Auto-pay is required on all rentals.**

### Theft & Repair Coverage Included!

Normal wear and tear maintenance is included for the life of the rental! \$5 of your monthly rental payment goes toward coverage.

## WOODWINDS

Flute	Monthly	Piccolo	Monthly
Tier 1	\$35	Tier 1	\$55
Tier 2	\$30	Tier 2	\$40
Tier 3	\$20	Tier 3	\$25

Clarinet	Monthly	Oboe	Monthly
Tier 1	\$35	Tier 1	\$95
Tier 2	\$30	Tier 2	\$80
Tier 3	\$20	Tier 3	\$55

Alto Sax	Monthly	Based on Availability	Monthly
Tier 1	\$65	Bass Clarinet	\$50 +
Tier 2	\$50	Bari Sax, New	\$250 +
Tier 3	\$35		

Tenor Sax	Monthly	Based on instrument value and availability. Please give us a call for details.
Tier 1	\$90	
Tier 2	\$70	
Tier 3	\$50	

Interested in an instrument for rent to purchase that you don't see here? Just ask!

## BRASS

Trumpet	Monthly	Trombone	Monthly
Tier 1	\$45	Tier 1	\$45
Tier 2	\$35	Tier 2	\$35
Tier 3	\$20	Tier 3	\$20
Dbl F. Horn	Monthly	Euphonium	Monthly
Tier 1	\$110 +	Tier 1	\$65 +
Tier 2	\$85 +	Tier 2	\$50 +
Tier 3	\$65 +	Tier 3	\$40 +

## PERCUSSION

Bell Kit	Monthly	Drum & Bell Kit	Monthly
Tier 1	\$30	Tier 1	\$35
Tier 2	\$20	Tier 2	\$20
Drum Kit	Monthly	Also available as a rent only option.	
Tier 1	\$30		
Tier 2	\$20		

## Rent-Only Option

An affordable option for some of the more expensive instruments.

	Monthly		Monthly
Oboe	\$50	Single F. Horn	\$50
Bass Clarinet	\$50	Drum Kit	\$15
Bari Sax, Used	\$50 +	Bell Kit	\$15
Bassoon	\$75 +	Drum & Bell Kit	\$15

Other instrument types may be available—please ask!

3 month minimum required on rent only contracts. Rent does not apply toward purchase. Rent credit transfer available on single F. Horn. Subject to availability.

## Orchestra Rental and Purchase

Monthly interest-free rental payments with 50% of rental equity going toward the purchase of a full size instrument. Full size instruments and upright basses are Rent with Option to Purchase.

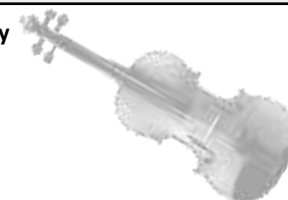
**Auto-pay with debit card, credit card, or ACH Debit payments (EFT). Auto-pay is required on all rentals.**

### Theft & Repair Coverage Included!

Normal wear and tear maintenance is included for the life of the rental!

#### Fractional Sizes Monthly

Violin	$\frac{1}{16}$ — $\frac{3}{4}$	\$25
Viola	11" — 14"	\$25
Cello	$\frac{1}{8}$ — $\frac{3}{4}$	\$55



$\frac{4}{4}$ Violin	Monthly	14 1/2" - 16 1/2" Viola	Monthly
Step-Up*	\$35 +	Step-Up*	\$40 +
Tier 1	\$35	Tier 1	\$35
Tier 2	\$30	Tier 2	\$30

$\frac{4}{4}$ Cello	Monthly	Upright Bass	Monthly
Step-Up*	\$65 +	Tier 1	\$85 +
Tier 1	\$65	Tier 2	\$70 +
Tier 2	\$55	<i>Tier 2 is based on availability. Please call if interested.</i>	

### Sizing up

When your child is ready for the next size, simply bring in the current instrument and exchange it. The price stays the same! Once they get to a full size instrument, half of your rental equity will transfer. The contract will change to a **Rent with Option to Purchase**, with option to apply all new rental credit toward purchase.

\*Step-up rentals based on a fixed term of 30 months. Rates determined by list price of instrument. 2 month's rent paid up front, minimum 6 month term.